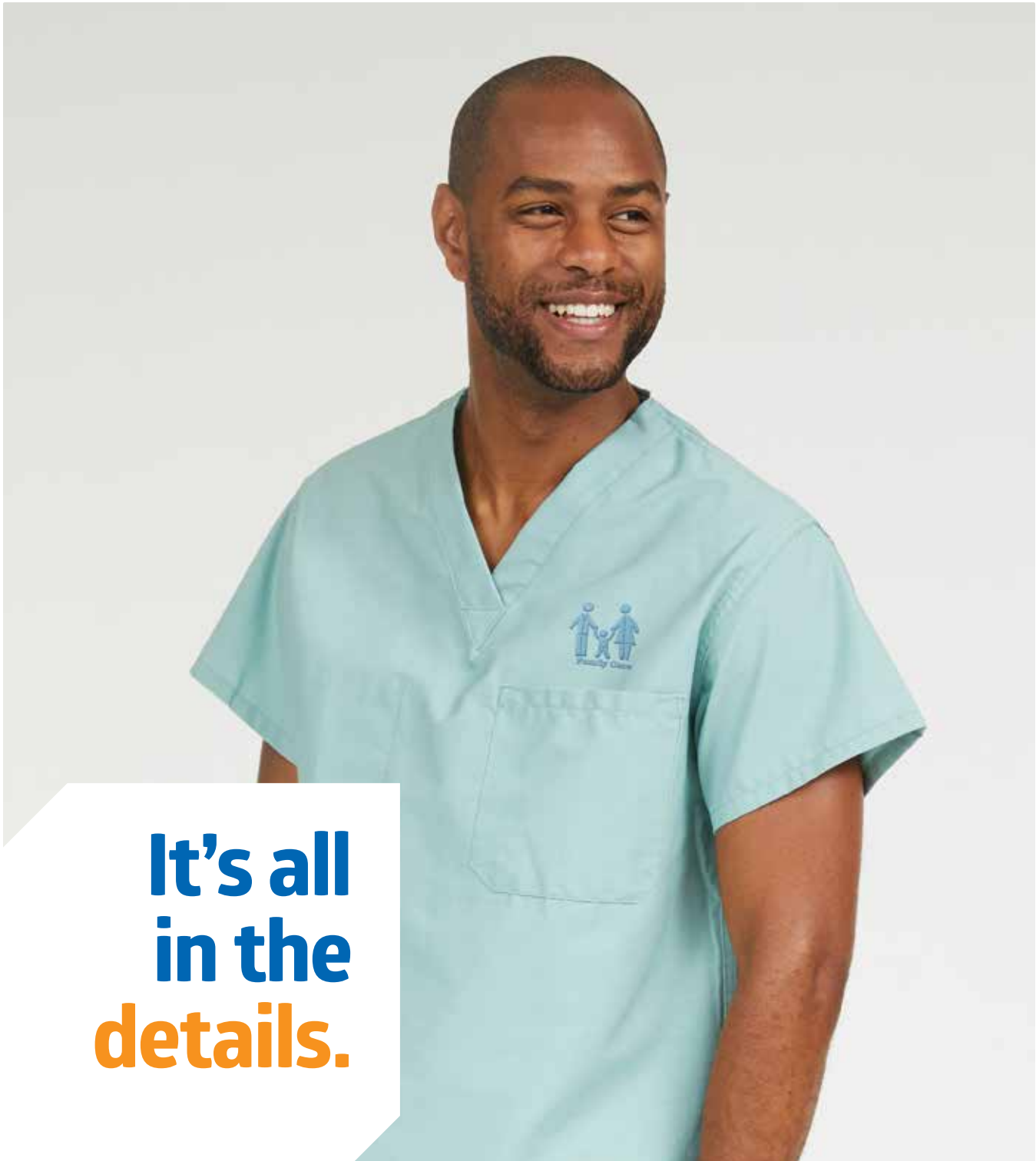


# Apparel Customization

Explore your options, understand the process.



**It's all  
in the  
details.**



# Special touches call for a special process.

Your facility is unique, and it should show. Wear your brand on your sleeve—or pocket, or lapel—with custom details, or a completely one-of-a-kind design. Our apparel customization team will partner with you to outfit your staff, your way. All it takes is ample time and collaboration to make it happen. But all good things are worth the wait.

## 1-2-3

Choose from three levels of customization.



### **Basic**

Add a personal touch with subtle details that feel special.



### **Advanced**

Make it your own with custom options for size, style, color, prints and pockets.



### **Superior**

Create a one-of-a-kind look, choosing every element, right down to the fabric.



## Basic

Add a personal touch.

Elevate existing Medline designs with simple but special details. Showcase your facility's logo or staff names to help your basics feel less uniform, more just for you.

### The details: basic customization.

All options follow regular production schedules.



#### Embroidery

Thread-sewn, needlework design.

**Minimum order quantity:** None

**Lead Time:** 10-12 days

**Cost:** Design and logo setup fees, plus embroidery fee

**Required form:** Design Request and Embroidery Form



#### Kaumagraph

Hot paper transfer applied with heat and pressure for a durable finish.

**Minimum order quantity:**

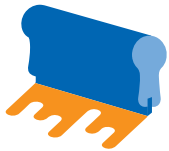
- Customer applied: 2000 heat transfer papers
- Medline applied: Case pack quantity

**Lead Time:** 4 weeks

**Cost:** Design, logo setup and plate fees

**Required form:** Design Request and Custom Item Request Form





### Silk Screening

Stencil-painted design printed by pressing color into fabric.

**Minimum order quantity:**  
12 units/size and 144 units/order

**Lead Time:** 4 weeks

**Cost:** Design and logo setup fees

**Required form:** Design Request and Custom Item Request Form



### RFID

Radio frequency identification tags track items to help prevent loss.

**Minimum order quantity:**  
72 units/size

**Lead Time:** Approximately 10-12 weeks based on volume

**Cost:** RFID costs built into overall cost of item

**Required form:** Custom Item Request Form



### Heat Seal

Heat is used to permanently bond ink to fabric for a lasting effect.

**Minimum order quantity:**  
15 units/order

**Lead Time:** 4 weeks

**Cost:** Design and logo setup fees

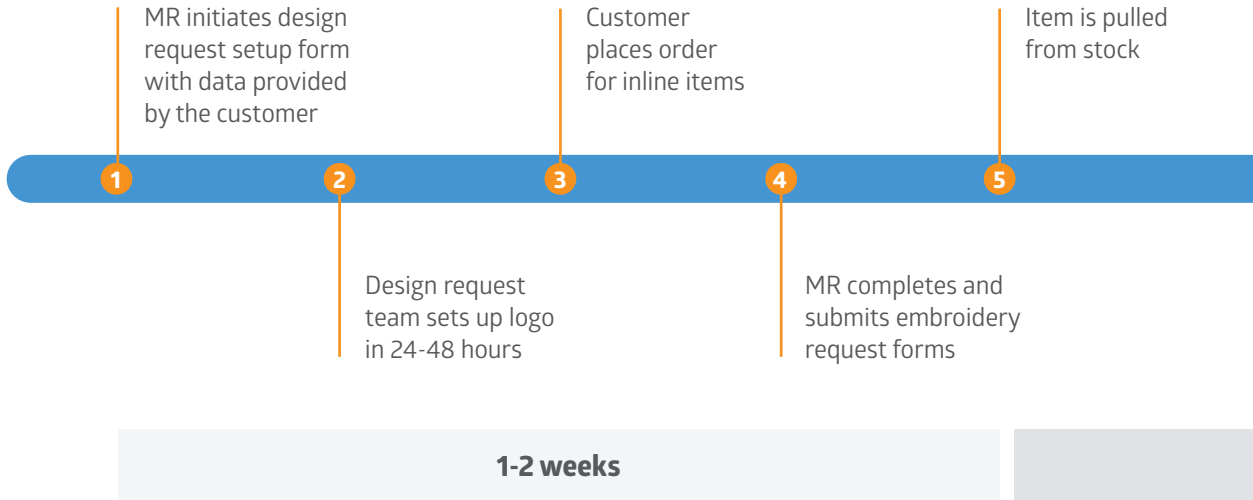
**Required form:** Design Request and Custom Item Request Form

# 1

## Basic

Add a personal touch.

### The process: basic customization.





Customer receives item in 2-5 business days

6

7

Item is embroidered in 7-10 business days

1-2 weeks

**MR:** Medline Representative  
**PM:** Product Manager  
**MOQ:** Minimum Order Quantity





## Advanced

Make it your own.

Interested in an apparel item, but want to take it to the next level? Advanced customization options allow you to color outside the lines with extended sizes, styles, prints and more.

### Regular production

For any custom product you would like to reorder more than once.

**Minimum order quantity:** 36 units per size

**Lead Time:** 10-12 weeks once forms are completed, signed off and order placed

**Cost:** Regular cost

### Express production

For one-time orders, on selected product lines.

**Maximum order quantity:** 72 units total per order

**Lead Time:** 7-21 business days once forms are completed and signed off

**Cost:** 3x regular cost

### Required forms

- Custom Item Request Form
- Agreement to Manufacture
- Stocking Agreement (for regular production only)
- Bill Only (for express production only)



## Advanced extension options.



### Size extension

Sizes outside our standard production size range.



### Color extension

Colors outside our standard assortment, but already established in other styles.



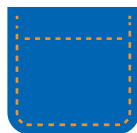
### Print extension

Print outside our standard assortment, but already an established print for the same fabric in other styles.



### Style extension

Style outside our standard assortment, but already an established style for other fabrics.



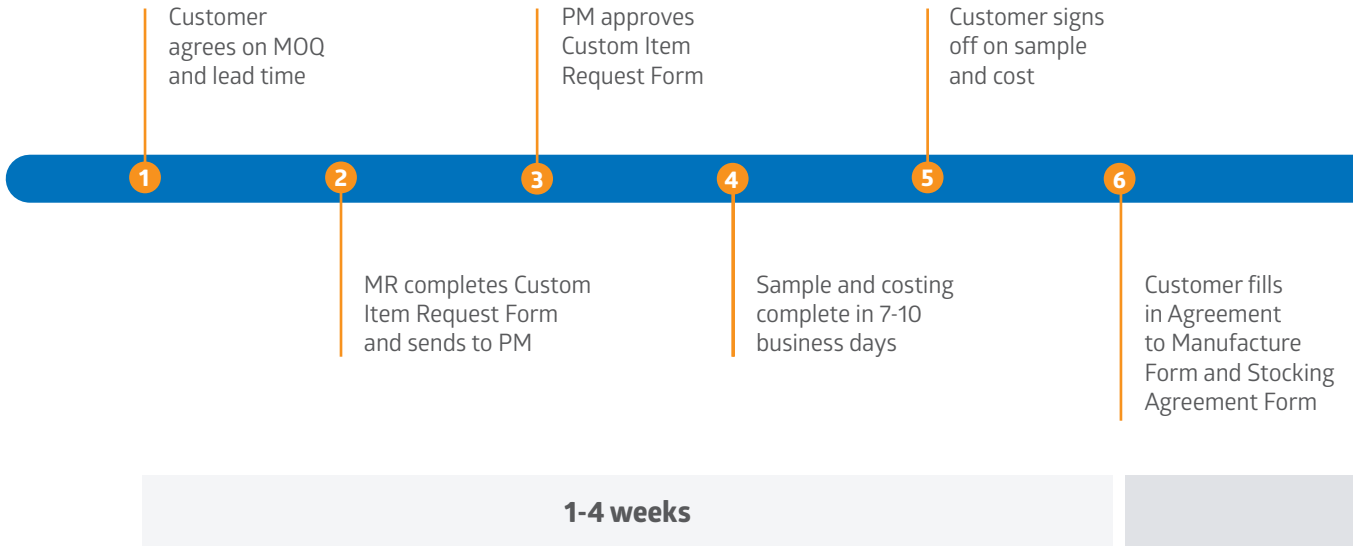
### Pocket extension

Adding or removing pockets on established styles.

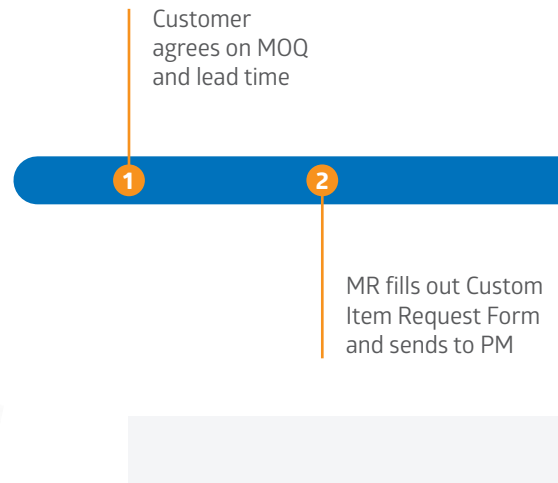
# 2

## Advanced Make it your own.

### The process: regular production.



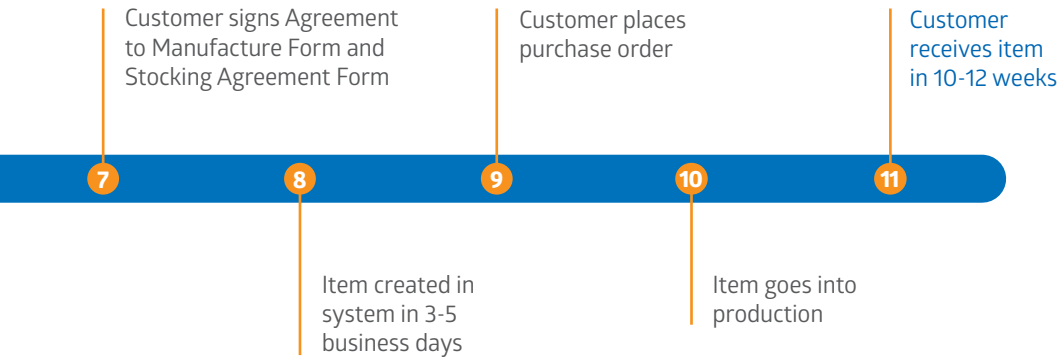
### The process: express line.



**MR:** Medline Representative

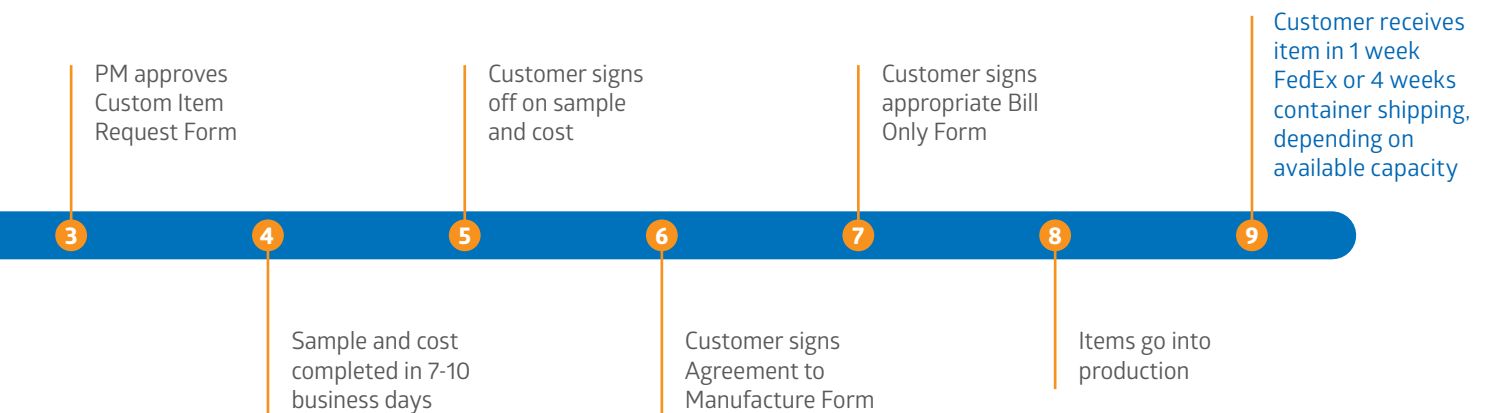
**PM:** Product Manager

**MOQ:** Minimum Order Quantity



**1-4 weeks**

**10-12 weeks**



**1-5 weeks**

**1-2 weeks**

**1-4 weeks**



## Superior

Create a one-of-a kind look.

You design it, we collaborate to make it happen. Superior items are 100% custom made. You choose every detail, from fabric and fit, to style, color and embellishments.



### 100% custom options

Totally new options not established as part of our regular collection.

- Fabric
- Color
- Print
- Trim
- Style



### The details: new fabric.

**Minimum order quantity:** To be quoted.  
Range is up to 7500 units.

**Lead time:** 12-24 months.

**Cost:** Regular cost

Required forms

- Division president approval
- Agreement to Develop Form
- Custom Item Request Form
- Agreement to Manufacture
- Stocking Agreement





## The details: new color/print/trim.

**Minimum order quantity:** To be quoted.  
Ranges from 1000-7500 units.

**Lead time:** 6-12 months

**Cost:** Regular cost

Required forms

- Division president approval
- Custom Item Request Form
- Agreement to Manufacture
- Stocking Agreement



## The details: style.

**Minimum order quantity:**  
Approximately 72 units per size,  
could vary based on case quantity

**Lead time:** 10-12 weeks once forms are  
completed, signed off and order placed

**Cost:** Regular cost

Required forms

- Custom Item Request Form
- Agreement to Manufacture
- Stocking Agreement

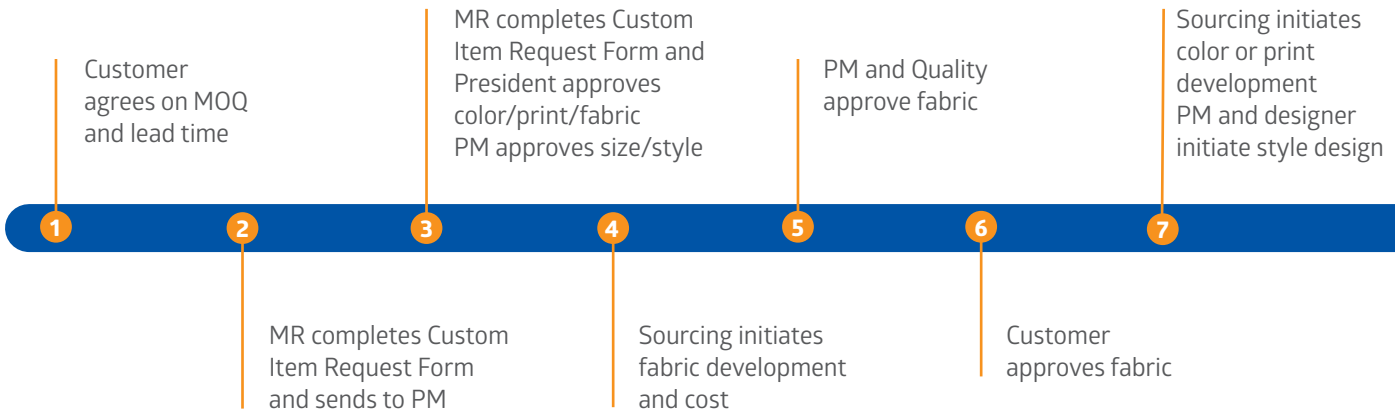




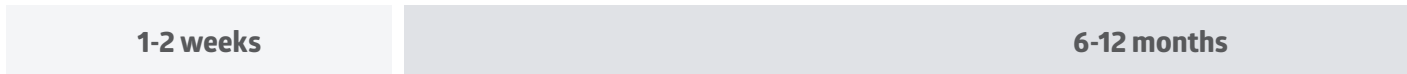
# Superior

Create a one-of-a kind look.

## The process: superior customization.



### New Fabric



### New Color/Print/Trim



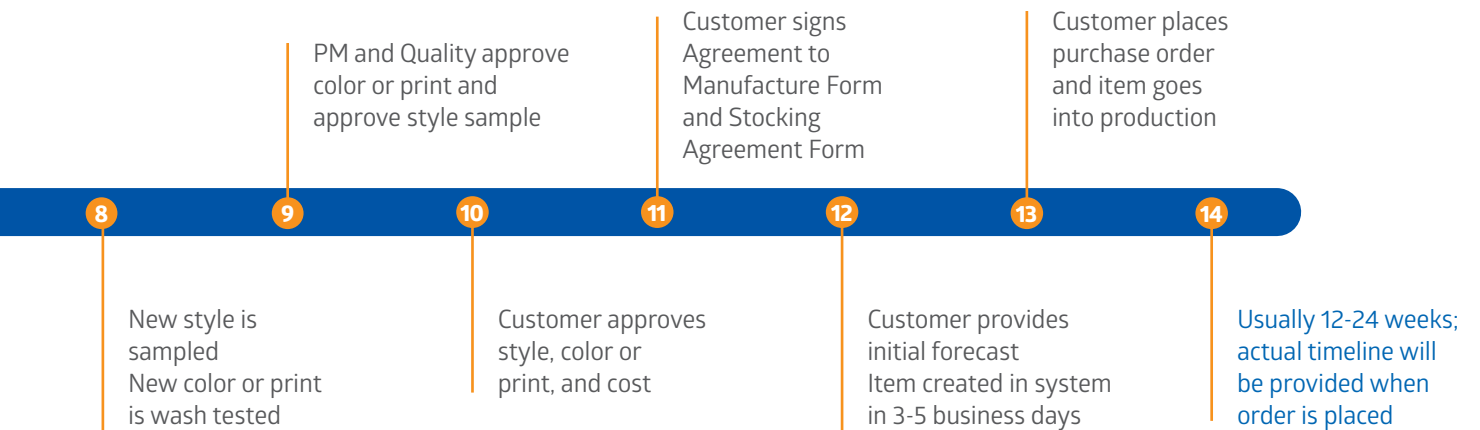
### New Style



**MR:** Medline Representative

**PM:** Product Manager

**MOQ:** Minimum Order Quantity



	1-4 weeks	12-24 weeks
6-12 months	1-4 weeks	12-24 weeks
1-4 weeks	1-4 weeks	10-12 weeks

# Make your mark with custom details.

- Choose your level of customization
- Get to know the process and timing
- Partner with us to make it your way



## Outfit your team to make a great impression.

Contact your Medline representative to learn how we can help you define your look.



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